



BURGEONING BIOMETRICS MARKET

ELECTRONE EUROPE, custom-designed IT peripherals vendor, is expanding directly into the European market with a raft of new products for resellers and systems integrators specialising in problem solving IT solutions. With the world market for biometric data capture and management estimated to grow to \$32billion by 2012 [source: Acuity Market Intelligence] Electrone is launching its Partner Program for the UK and Europe and is looking for organisations who need expertise in custom-built data capture

equipment and complex database development to solve the problems of public and private sector organisations in this burgeoning market.

This comprehensive channel program will enable vertical market resellers and system integrators to deliver a wide range of technology solutions that require biometric scanners, card readers, mini-keyboards, industrial-strength keyboards and keypads, kiosks and kiosk components. Electrone has proven solutions for a variety of business sectors including, retail,

health service, banking & finance, manufacturing and national security.

US-based Electrone Americas is using a European subsidiary, Electrone Europe, to be based in the UK, to cement its position as a global producer of problems-solving peripherals. With more than 20 years of experience, Electrone has worked with major US clients such as Intel, Shell, the US Postal Service, Walt Disney, Federal Reserve Bank and the US Navy.

Web: www.electrone.co.uk